

Welcome

Service Desk Software Showcase Event

We hope you have a nice day!

SDI Team

Host: Matt Greening



Agenda

08.30 Arrival Tea & Coffee

09.00 What To Look For In An ITSM Tool

09.30 Zendesk

10.00 Ivanti

10.30 Marval

11.00 Tea & Coffee

11.15 Alemba

11.45 Freshworks

12.15 iService

12.45 Lunch

13.45 Hornbill

14.15 TOPdesk

14.45 Nethelpdesk

15.15 Tea & Coffee

15.30 Tool selection

16.00 Close



We'll be using Twitter throughout the day so if you'd like to connect with us you can with the details below:

SDI Twitter Handle: @sdi_institute

Event Hashtag: #SDlevent



What to look for in an ITSM Tool



Incident management Request fulfilment Problem management Configuration management Change management Release management Service level management Availability management Capacity management Financial management IT service continuity management Security management 3rd party suppliers Software licensing Application management Reporting

Knowledge management

The Service Desk?

A Service Desk seeks to...

Facilitate the integration of business processes into the service management infrastructure

Actively **monitoring** and **owning** Incidents, requests and user questions

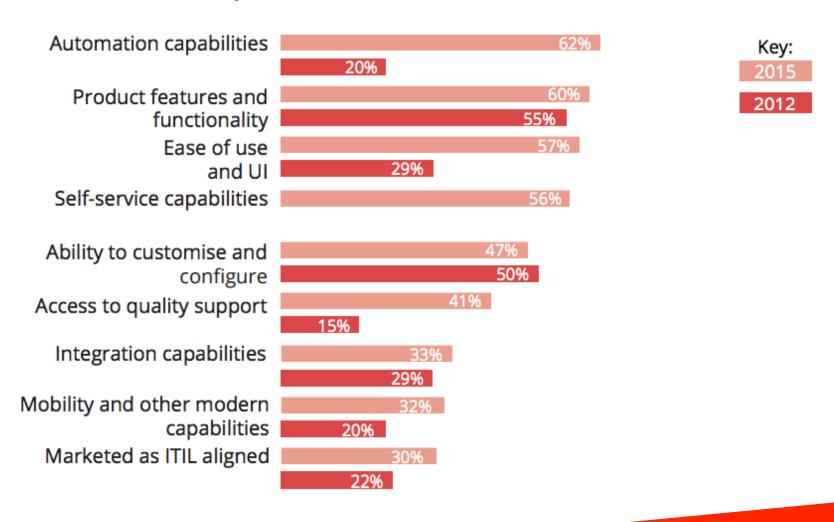
Providing the **communications channel** for other service management disciplines

An **interface** for other activities.....



What are we seeing?

What would influence your selection of a new ITSM tool?





What are we seeing?

- Single to Multi to Omni Channel
- Enterprise Service Management
- Self-service/help/heal
- Automation
- Shift Left
- XLAs



- Business Relationship Management
- Predictive Analytics

















Tea & Coffee Back at 11.15















Lunch! Back at 13.45















Tea & Coffee Back at 15.40



Choosing a tool and beyond...



Understanding your requirements



Strategic requirements

- Revisit your company's vision and mission statements
- Long term business strategy
- Shared services
- Data security
- In-house development capabilities
- Need for change



Functionality requirements

- Integration with other tools
- Remote access web, mobile
- Integrated ITIL processes
- Customer experience Personalised UX
- Service catalogue
- Automation request approval, event mgt



Output requirements

- SLA management
- Financials
- Return on investment
- Management Information
- Bespoke dashboards
- Scheduled reports
- Data analytics



How to decide?



Get to know the market

- Research
- Engage with experts
- Engage with the community
- Demo
- SDI Intelligence
- Webinars



Document your requirements

- Business case and CSFs
- Engaged with stakeholders
- Requirements (MoSCoW)
- Shortlist preferred suppliers

• What's next?



Procurement

- What does it mean for your organisation?
- Seek advice and support from colleagues:
 - Procurement or procuring teams
 - Frameworks and industry bodies
- Create the 'invitation to tender':
 - Timeline
 - Supplier requirements
 - Solution requirements
 - Onboarding and post implementation support



Selection

Collaboration > communication



Live demos

- Invite the right people
- Set boundaries (scope & timings)
- Be clear about what you want to see
- Prepare questions about the tool and the company

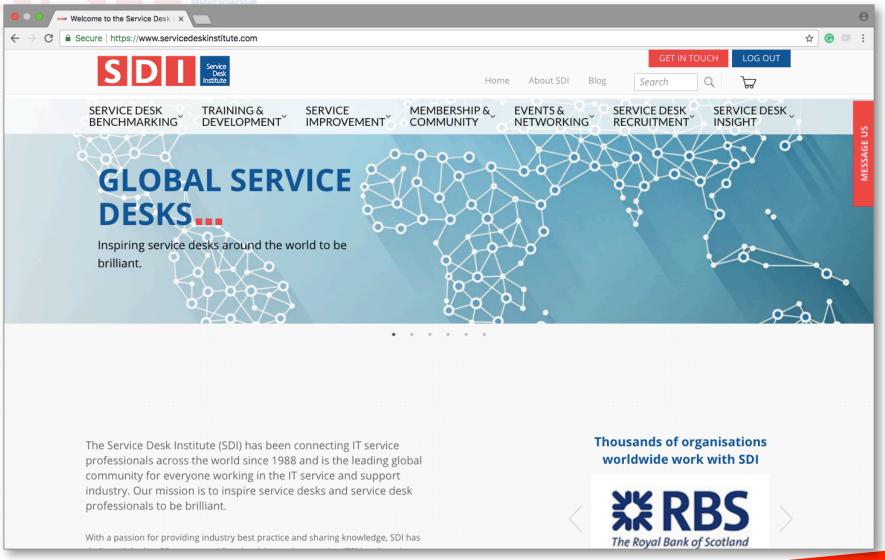
Remember: this is the best the tool can be And... they won't tell you what it won't do



Help & support









Thank you!