



# POP QUIZ



**MYTH OR FACT** 

YOU MUST CATEGORIZE TO THE NTH DEGREE.





#### KEEP IT SIMPLE.







#### THERE IS TOO MUCH

RED TAPE.

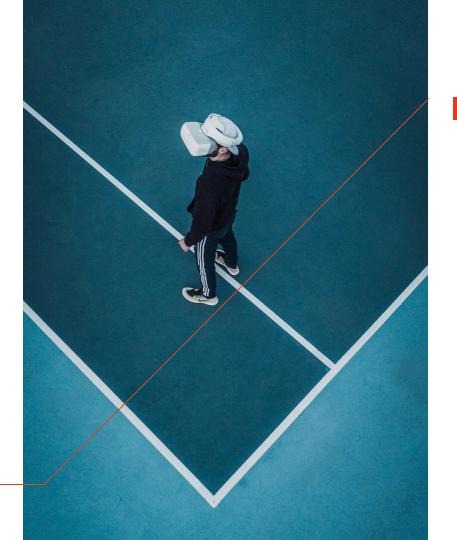




THE CHANCES ARE IT'S TOO COMPLICATED.



# WE ARE RAISING THE BAR



WE ARE **REVONIC** 

WE ARE AN **EXPERIENCE DESIGN AGENCY.** 



## OUR **APPROACH.**



#### OUR **CLIENTS.**





























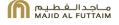














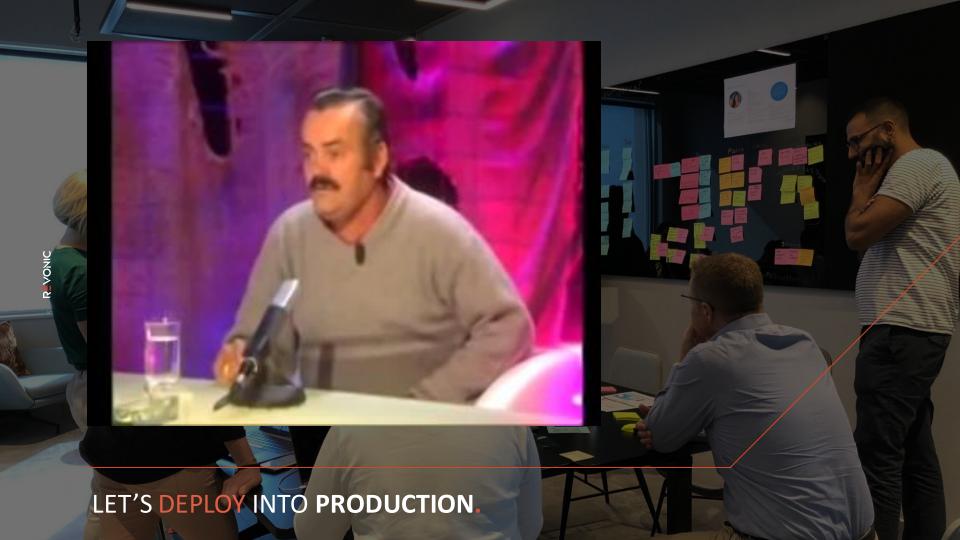






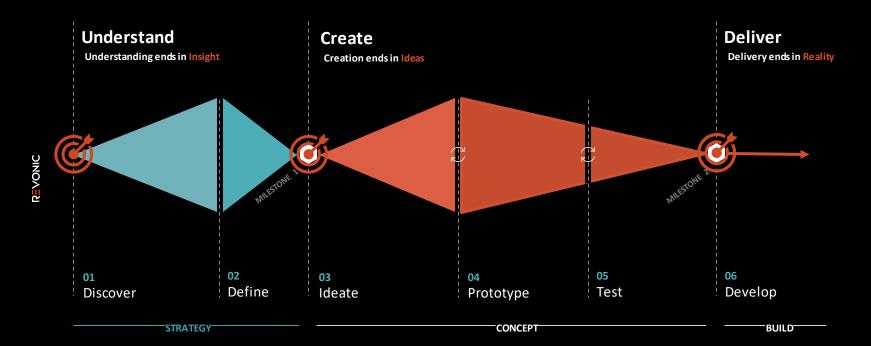






# CHANGE

#### DESIGN THINKING **PROCESS.**



#### WHAT HAPPENS **NOW?**

#### **Service and Enhance**

Effective and efficient support services equals Customer satisfaction











07

Continual Service Improvement

SUPPORT AND MAINTENANCE UNDERPINNED WITH IT SERVICE MANAGEMENT

WHAT ARE REVONIC DOING DIFFERENTLY?

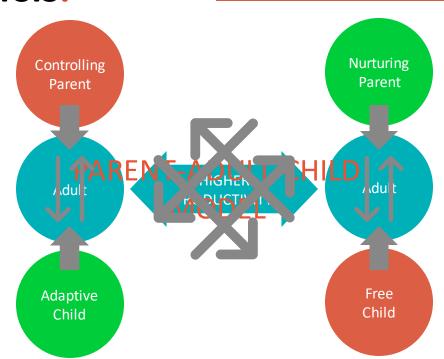


#### CHANGE THE MINDSET AND CULTURE.



NOV=5

## TRANSACTIONAL **ANALYSIS.**







#### WHAT IS A **CRUCIAL CONVERSATION?**



#### SEVEN POINT **STRATEGY.**



#### **4 MILLION COPIES SOLD**

UPDATED SECOND EDITION

# crucial conversations



#### TOOLS FOR TALKING WHEN STAKES ARE HIGH

FOREWORD BY STEPHEN R. COVEY

NEW YORK TIMES BESTSELLING AUTHORS
PATTERSON · GRENNY · McMILLAN · SWITZLER

### HOW DO YOU CHANGE?







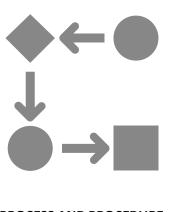
LISTEN

RESPECT

**EMPOWER** 



## EFFICIENCY VIA AUTOMATION.





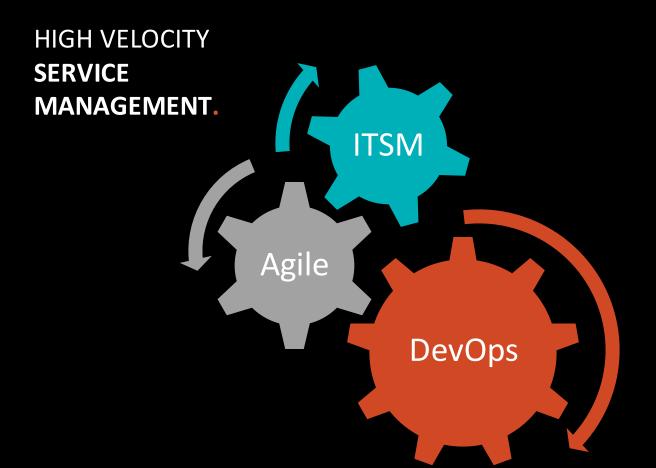


THE RIGHT TOOLS

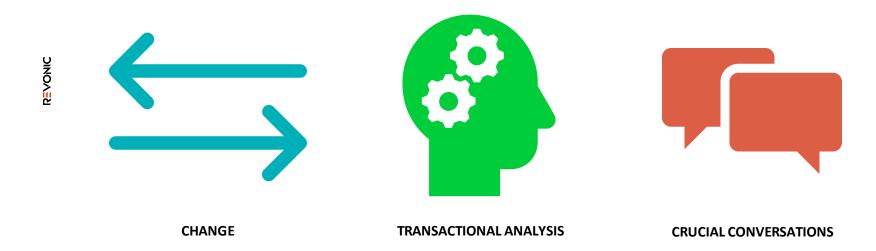


**CROSS TRAINING** 

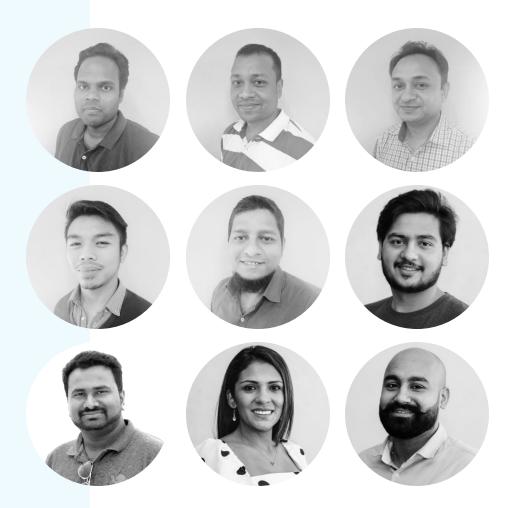




#### IN **SUMMARY**.



# SUPPORT TEAM.



## THANK YOU.

